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INTERNATIONAL SALES MANAGER (english)

Beschreibung

ECHOJAZZ develops and distributes ecological, robust, and flexible high-efficiency sound absorbers made from recycled PET bottles in Switzerland and Europe. Our solutions are tailor made for the interior and serve the purpose to increase the comfort and room quality in office and commercial spaces, hotels, and gastronomy as well as private homes. 100% PET; 100% Swiss Design; 100% Zero Waste!

We are an innovative, design- affine, young, dynamic, and fast-growing company with motivated employees and we are looking to enhance our company with a dedicated International Sales Manager.

Zuständigkeiten / Hauptaufgaben

You will be part of our Sales Team with following responsibilities:

- You will be allocated a market region, which you will lead
- Development and implementation of distribution strategies and concepts for the continuous expansion of the markets allocated to you
- Assistance of existing clients (key accounts)
- Acquisition of new clients in ceiling construction, interior, office furniture business and project business
- Communication and training of ECHOJAZZ products for architects, partners, and end customers
- Acquisition and support of projects in collaboration with the back office
- Assistance and support of clients with their projects

Qualifikationen / Anforderungen

We are looking for a motivated, friendly leader with good maners and sales talent.

You also bring following requirements:

- Several years of professional experience as Sales Manager in office planning, interior work, interior design or in ceiling construction
- Strong network in the above-mentioned industries
- Profound knowledge in English and German, spoken and written; other languages of advantage
- 35 – 45 years of age
- Spatial thinking skills
- Sales talent
- Quick understanding of coherences
- Interest in acoustics and design
- Motivated and happy personality
- Good grasp
- High team spirts
- Reliable personality
- Independent working
- High travel capabilities

Leistungen der Anstellung

A motivated team paired with unique and sustainable products

Arbeitgeber

ECHOJAZZ AG

Arbeitspensum

Vollzeit

Start Anstellung

per now

Veröffentlichungsdatum

Oktober 15, 2021

- Interesting and motivating tasks in a creative and entrepreneurial environment
- Attractive and ecological products with high design standards
- Freedom of organizational work
- Home office opportunities
- Young, dynamic team
- Performance-oriented compensation model
- Interesting career opportunities

Kontakte

Are you ready for a new challenge in a future oriented and upcoming environment? Then send your application (CV with picture and reference letters) via email to hr@echojazz.com.